

Phoenix Management Services, Inc.

Phoenix Capital Resources

SUMMARY PROFILE

Phoenix Management Services is a recognized leader in operationally focused turnaround, crisis and interim management and strategic advisory services to middle market companies in transition.

Core Competencies

- Turnaround Management
- Interim Management
- Financial Forecasting
- Strategic Advisory
- Due Diligence Reviews
- Liquidation and Business Wind Down
- Crisis Management
- Operational Assessments
- Cash Management
- Bankruptcy Advisory
- Litigation Support

Turnaround and Advisory Experience

Since 1985, Phoenix has aggressively advocated on behalf of its clients in more than 800 assignments nationwide across a variety of situations and industries.

Phoenix Capital Resources specializes in providing capital advisory services to middle market companies in transition.

Core Competencies

- Complex Restructurings and Recapitalizations
- Financial Advisory Services: Sales and Acquisitions of Businesses
- Capital Raises at all Levels of the Balance Sheet, including:
 - Senior Debt (Both Cash Flow and Asset Based)
 - Second Lien (“B”) Loans
 - Subordinated Debt
 - Equity (through PM Securities, LLC – Phoenix’s Broker Dealer subsidiary)
- Advisory Services for Chapter 11 Bankruptcies
 - Restructurings
 - Sales through Section 363 Auctions
 - DIP Financing

M&A and Capital Advisory Transaction Experience

Over the past five years, Phoenix Capital has successfully executed 25 sale transactions of \$450 million, 20 financings of \$750 million, and 16 restructurings of \$775 million.

DELIVERING VALUE TO THE BOTTOM LINE

After more than 800 engagements and 20 years in business, our mission remains the same: to preserve and enhance the value of our clients companies by solving the operational and financial challenges they encounter.

110 Chadds Ford Commons • Chadds Ford, PA 19317
Phone: 610-358-4700 • Fax: 610-358-9377 • Toll Free: 866-610-3580

www.phoenixmanagement.com



